# **Mohammad Ghasemi**

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## **Education** \_

#### Khajeh Nasir University of Technology

Tehran, IR

BACHELOR OF SCIENCE IN MECHANICAL ENGINEERING, GPA: 3.5

November 2020

- Technical Assistant, Virtual Reality Lab 2018
- Head of Artificial Intelligence Team, Mechatronics Lab 2019 2020

#### **Tehran University**

Tehran, IR

MASTER OF BUSINESS ADMINISTRATION, GPA: 4

July 2023

#### **Amirkabir University of Technology**

Tehran, IR

MASTER OF ENGINEERING IN MECHANICAL ENGINEERING, DISPENSED

September 2021

## Skills \_\_\_\_

- Business Developement: Business analysis and execution.
- Data Analysis: Pandas, MATLAB, Numpy, Excel, scikit-learn.
- Project Management: Methodologies, frameworks and technics.
- **Technical Skills**
- Web Development: HTML, CSS., Django
- Artificial Intelligence: Deep Neural Networks, Reinforcement Learning.
- Programming: Python, Solidity, C++.
- Electronics and Automation: Arduino, LADDER, PLC programming, hydraulics and pneumatic, Industrial automation.
- Financial and Trading: Forex trading, Cryptocurrency trading, Cryptocurrency project evaluation.
- Communication, verbal and written

#### Soft Skills

- Teamwork and collaboration
- Problem-solving
- Adaptability and flexibility
- · Business analysis
- Business development
- · Business economics
- **Industry-Specific Skills**
- · Financial analysis
- Project management
- · Data analysis
- Project execution
- · Research and Development

## Experience \_\_\_\_

### Ministry of cultural heritage, tourism and handicrafts

Tehran, IR

January 2024 - Present

PORTFOLIO MANAGER

- Serving as Projects Execution Supervisor at Iran and World Tourism Development Corporation (IWTDC) since January 2024.
- Overseeing the implementation of diverse projects aimed at advancing tourism development initiatives.
- Coordinating project activities and managing resources to ensure efficient and effective project execution.
- Collaborating with cross-functional teams and stakeholders to drive the successful completion of projects.
- · Contributing to the growth and enhancement of the tourism sector through impactful project outcomes.
- · Demonstrating a commitment to excellence and a passion for tourism development in this dynamic and rewarding role.

#### **Hasht Arezoo Corporation**

Tehran, IR

RESEARCH AND DEVELOPMENT MANAGER

September 2022 - December 2023

- · Directed and managed the research and development initiatives of the holding company, overseeing multiple projects across various sub-
- · Oversaw the budgeting, resource allocation, and project planning to ensure successful execution of research and development projects within set timelines and financial constraints.
- · Collaborated with cross-functional teams and senior management to identify market trends, technological advancements, and potential business opportunities.
- · Conducted market research and competitive analysis to identify areas for product development, differentiation, and potential acquisitions.
- · Evaluated and implemented best practices and methodologies to optimize research and development processes, enhance efficiency, and accelerate innovation cycles.

**Eco 8 Journal** Tehran, IR

CHIEF EDITOR

February 2023 - December 2023

· As the Chief Editor of Eco 8, an esteemed economic and business journal catering to private partners, I lead a dedicated team in curating highquality content that informs, inspires, and influences decision-makers in the private sector. With a keen understanding of economic trends and business dynamics, I oversee the publication process from conception to publication, ensuring the integrity and relevance of each article. By fostering collaboration with industry experts and thought leaders, I strive to provide insightful analysis, thought-provoking commentary, and actionable insights that empower our readers to navigate the complex landscape of economics and business successfully. Our commitment to excellence and innovation drives us to maintain Eco 8 as a trusted source of knowledge and expertise for our valued private partners.

**Hasht Arezoo Dealing Desk** Tehran, IR

DEPARTMENT SUPERVISOR March 2022 - September 2022

- Managed a team of traders, providing guidance, coaching, and training to maximize their performance and develop their abilities.
- Acted as a mentor and motivator, fostering a positive and collaborative work environment to enhance team productivity and job satisfaction.
- · Led regular team meetings to communicate goals, targets, and performance expectations, ensuring alignment with company objectives.
- · Collaborated with senior management to develop and improve departmental policies, procedures, and operational workflows.
- Monitored trading activities, analyzing market trends and making informed decisions to optimize trading outcomes.

#### **Vira Digital Development Corporation**

Tehran, IR

FINANCIAL MARKET SPECIALIST

- · Worked as market analyst and trader with a focus on trend analysis and risk management
- Gained experience in various markets including stocks, cryptocurrencies, and forex.
- Used different risk management tools including derivatives.

Festo Tehran, IR

MECHATRONICS TECHNICIAN INTERN

June 2020 - March 2021

March 2021 - March 2022

- · Studied a variety of skills in different fields such as hydraulics and pneumatic, Electronics, PLC programming, production management etc.
- Deployed and programmed four automation projects.

**KNTU Mechatronics Lab** Tehran, IR

ARTIFICIAL INTELLIGENCE RESEARCH TEAM HEAD (PART TIME)

November 2018 - February 2020

January 2018 - September 2018

- lead the research team through a variety of projects such as face detection and recognition, fall detection, drowsiness detection, and cell segmentation
- achieved success in a variety of journals and conferences.

### **Razegh Company** TECHNICAL SPECIALIST (PART TIME)

Tehran, IR

• implemented a new generation of driving simulators.

- Deployed a technical plan for dump truck simulators.

## **Licenses and certifications**

IBM Data Analysis Professional Certificate.

IRM

**Business Intelligance Analysis Professional Certificate.** 

**Project Management Professional Certificate.** 

GOOGLE

Blockchain and smart contracts.

UNIVERSITY OF BUFFALO

# **Mechatronics Engineering and Automation**

FESTO

# Financial market analyst

OXFORD

<sup>\*</sup>To view certificates and more information, please visit the following link.